



PERFORMANCE PAY PLAN

Logistics Broker (Branch Manager)

70% Operation Pay PROFIT Plan

After We PAY the CARRIER / DRIVER – What's Remaining = PROFIT.....

Loads Per Day	Earning Per Load 70% Off Profit	Daily Earning	Weekly Earning	Monthly Pay Check	Yearly Income
Process By Customer	\$200 Profit Example		6 Days		
1	\$140	\$140	\$840	\$3,360	\$40,320
2	\$140	\$280	\$1,680	\$6,720	\$80,640
3	\$140	\$420	\$2,520	\$10,080	\$120,960
4	\$140	\$560	\$3,360	\$13,440	\$161,280

5	\$140	\$700	\$4,200	\$16,800	\$201,600
6	\$140	\$840	\$5,040	\$20,160	\$241,920
7	\$140	\$980	\$5,880	\$23,520	\$282,240
8	\$140	\$1,120	\$6,720	\$26,880	\$322,560
9	\$140	\$1,260	\$7,560	\$30,240	\$362,880
10	\$140	\$1,400	\$8,400	\$33,600	\$403,200

Example

Pay Plan based on Full Truckload (FTL) average profit being \$200 per shipment...
 Customer / Shipper Pay for Services **\$1000** --- **\$800** Paid to Carrier / Driver = **\$200 profit**